

LEADING HER PEOPLE

Angela Young has made it her business to protect tribal interests



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BRIDGING *the Gap for Trust*

As a Native American with deep ties to the Sioux Nation, **Fast Horse Energy** CEO Angela Young brings tribal councils and major oil and gas industry players together.

COMPANY PROFILES

•From the Majors to the Juniors, These Companies Showcase the Latest Practices•

Bobcat Contracting is a midstream pipeline construction company primarily working for larger oil and gas companies. ¶ “Most of the pipeline work we do is either going to the refinery or out of the refinery,” President Roy Marc Young says. “We don’t do very many gathering lines. Most of our work is with larger lines. We do maintenance on pipelines and pump stations, and we inspect pipelines for oil and gas companies. We also own an electrical division that provides electrical services and automation for pipeline companies.” ¶ Bobcat Contracting also performs its own programming and makes most of its own hardware and software. The company works throughout the United States, with a strong presence in Texas, Oklahoma and Louisiana. The company is currently upgrading a large electrical facility in Oklahoma. ¶ “We’re doing the piping, electrical, concrete, everything, and making the facility larger,” Young says.

Celebrating its 20th Year

Bobcat Contracting, which began with one man and one backhoe, has grown into a vibrant organization employing hundreds of people who work in various sectors of the energy industry. **BY MICHELLE GIBBONS**

“As long as we can keep turnkeying the projects and be a one-stop shop, I know we can prosper.”

—Roy Marc Young, president

Bobcat Contracting has several additional projects taking place with customers anywhere from two miles to 30 miles in distance, with the largest pipe being 36-inch. Everything is done in-house except boring, which the company subcontracts to Dakota Drilling.

As for past projects, Bobcat Contracting just finished a large 24-inch line for Atmos Energy, which runs about 18 miles. The company has performed numerous repair and replacement

projects for Sunoco as well as several meter projects.

“We’ve done some 36-inch pipeline stations for Energy Transfer Company,” Young says. “We built ground-up stations. They were switching stations with valving and receivers—the whole stations, pumps and everything, for crude oil. That was a really big project. It was near College Station, Texas.”

The company currently has about 300 employees working in Texas, Oklahoma and Mis-

issippi with annual revenues of about \$75 million. Its main office is in Hillsboro, Texas, with a satellite office in Jourdanton, Texas. The company also plans to open an office in Oklahoma around Jan. 1, 2014. The new office will serve the company’s midstream pipeline and oilfield customers in Oklahoma.

Young started in the industry in 1993. After growing up in a farming community and completing college, he began working on small projects for various

oil companies. Now, Bobcat Contracting is celebrating its 20th year and has grown steadily. The company has averaged about a 20 percent growth a year since it started.

In 2011, the company was named “Business of the Year” locally. It was also recently recognized by Texas Mutual Insurance Company, its Workers Comp carrier, as a safe contractor.

“Safety is a big deal,” Young says. “In our industry, everything is based on safety. We got our EMR down to a 0.67 which is pretty much unheard of in this industry. We’ve worked really hard to get that. Our safety record is impeccable. We spend lots of hours per week working on that and keeping our customers and [staff] safe. That’s a big deal to us.”

In addition to safety, technology

Right: Pipe ready to be laid for a 24” line project near Colorado City, Texas. Bobcat has the resources to complete large and small projects for pipelines, fuel terminals, pump and compressor stations, refineries and power plants.





Crews working to lower 24" pipe on a 13 mile project from Springtown to Boyd, Texas. The Company employs a highly skilled workforce and maintains one of the most modern equipment fleets in the industry.

is also crucial to the company's success. Young states that any new technology that has come out in the sector, the company has embraced.

"The training and quality of employees have also changed tremendously," he says. "Now, the men have to take a written test on any task they perform, from the smallest task, like putting up a sign, to welding a pipe together, to draining liquids out of a pipe. Training is required by the major pipeline companies. We are an accredited training and testing facility. A couple years ago, we added on an 8,000-square-foot facility for testing and training. We do everything in-house. Our main

thing has been safety, production and training. With that, I think our quality of work has become much better."

All field staff has also gone paperless. Bobcat Contracting's crews use internally-developed applications on iPads and iPhones that capture labor and equipment hours in real time. This information is instantly uploaded to servers at the company's headquarters. It is then used to process payroll and invoice customers.


Since Bobcat Contracting's employees are constantly on the road, the new technology has helped communication within the company. Young would like to see even more new tech-

nology incorporated into the company in the future.

"I think we're going to see a little more growth these next few years," he says. "I also think the embracing of technology and keeping up with the trends of the industry is where it's at. I think the days of going out and impressing a customer with how much pipe you can put in the ground or how much you're going to accomplish in a day is a little different now. I think it's

more about the quality of the product and how safe you can do it. It also is important to be diverse-a single source for everything."

This is an advantage for Bobcat Contracting since the company offers concrete, electrical, welding and fabrication, along with many additional services.

"As long as we can keep turnkeying the projects and be a one-stop shop, I know we can prosper," Young says. 

The RDO EQUIPMENT CO. team in Hewitt is proud to partner with Bobcat Contracting sharing the same core values like, "Building Customers for Life." RDO Equipment Co. has developed a strong relationship with Bobcat Contracting by listening to their needs, looking at opportunities for equipment solutions, and being committed to their success.

Operating more than sixty-three stores in nine states, RDO Equipment Co. is a proud dealer of John Deere, Topcon, Sakai, and RDO RENTS construction equipment, sales, parts, and service. Additionally, they are equipped to handle parts and service on many other makes and models of equipment. RDO Equipment Co. congratulates Bobcat Contracting and owner, Mark Young, on the purchase of his new 850K dozer! Visit online at: www.rdoequipment.com or call 254-666-3900 and discover how RDO Equipment Co. can partner with you to help LOWER risk and INCREASE profits.